

The Consultant Advantage:

Under constant pressure to adapt to an increasingly competitive and ever-changing marketplace, savvy managers find themselves integrating outsourced Consulting Services in order to decrease operating costs and improve efficiencies.

Companies that employ this strategy on an “as needed” basis are able to take advantage of the following benefits:

- **Reduced Human Resources Expenses:** Results in better control of Operating Costs.
- **Budgeting Control:** Pay for only what you need when you need it.
- **Access to specialized expertise without hiring new staff.**
- **Flexibility:** Strategic engagements with 3rd party consultants can change when your needs change.



When it comes to your Sales & Use Tax position, the benefits of working with a qualified consultant are clear: You and your staff don't have the time to identify and recover the refund the State owes your company and hiring a dedicated Sales & Use Tax Manager is probably not an option. You need an outside resource to do it for you. So why not take advantage of The SALT Group®'s considerable Sales & Use Tax expertise and have us perform a detailed Refund Review for

you? Unlike many outside consulting services, The SALT Group® works on a contingency fee basis – so there's no risk in having us take a look.

The
SALT
GROUP®

*Non-Invasive, Risk-Free Sales & Use Tax
Refund Reviews Since 1988*

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